ANU financial quarterly update

22 April 2025



ANU 2024 financial results

2024 Operating Result Overview

Operating deficit: \$139.7m
 (Budgeted: \$60.0m | Forecast (September): \$199m)

2024 Net Result (Annual Report)

• **2024**: \$87.1m

2023: \$146.6m

Our *Net result* includes income from investments and insurance proceeds which we are unable to use for operating expenses.



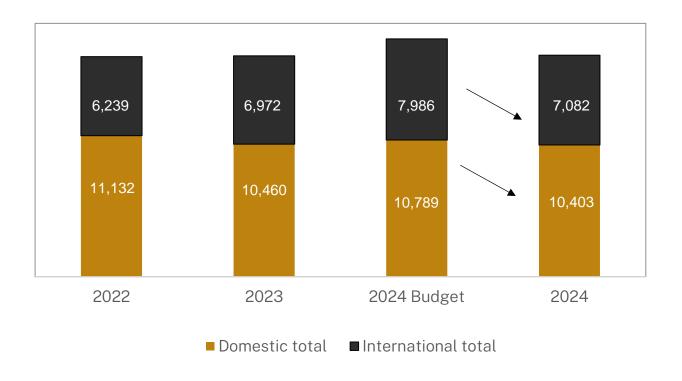
Key Themes:

- Student numbers for 2023 to 2024 were flat and tuition fees were lower than budget by \$61m.
- Above budget revenues from Grants and higher research spendings.
- \$24m in savings across salary, non-salary & depreciation (R+T+Q funds).
- Expense growth slowed but still outpaced revenue.



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Student load (EFTSL): 2022 - 2024



Profit and Loss 2024

ANU Profit and Loss ('\$m)								
	2024 Actuals	2024 Q3 Forecast	2024 Actuals to FY Forecast					
Revenues								
RBG/NIG	363	363	0					
Tuition Fees	499	500	-1					
Research Revenues	354	345	8					
Commercial and Other Revenues	143	139	4					
Total Revenue	1358	1347	11					
Expenses								
Salary	836	844	-8					
Non-Salary	513	559	-46					
Depreciation	137	131	6					
Borrowing Costs	12	12	0					
Total Expense	1498	1546	-48					
Net Operation Result before Extraordinary Item	-140	-199	59					

Note: RBG – Research block grant. NIG – National institutes grant.



2020-2024 Depreciation and Capex

	2020 Actuals	2021 Actuals	2022 Actuals	2023 Actuals	2024 Actuals	5 Year Total
Total Capital Expenditure	220	201	114	115	79	729
Total Depreciation Expenditure	102	113	113	135	137	599

Note: Capital Expenditure does not include hail remediation related building works.

Key Themes

- While depreciation does not directly affect cashflow, the capital expenditures that lead to depreciation do materially reduce the university's cash balance.
- Depreciation accounts for gradual reduction in value of assets over time, reflecting the university's true operating costs.
- For long term financial health and sustainability, ANU must continue to invest in key assets that support research and teaching activities.

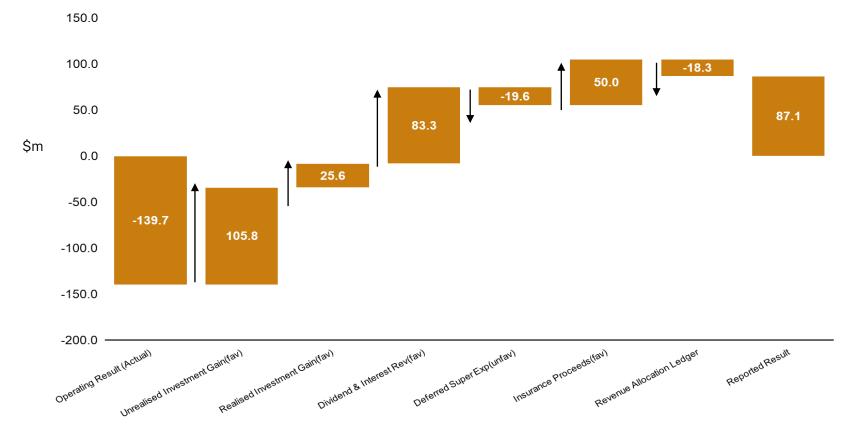


Reconciliation: Operating deficit to reported result

- ANU like most Australian Universities focus on their Operating / Underlying result, which assesses the ability to operate sustainably.
- The operating result adjusts the University's net result for items that are one-off or non-operating in nature.
 This includes the University's investment funds (which are restricted) and the investment income it earns, which are not available to fund day-to-day operations.



2024 Reconciliation: operating deficit to reported result





2025 Q1 financial update

2025 Operating Deficit Budget: \$111m

Revenue

- Total revenue in line with Q1 Budget.
- EFTSL: Actual 8,772.6 V Budget 8,872.3 (99.6 unfavourable variance).

Expense (Operational funds: R)

- Salary: Higher underlying salary costs relative to budget of \$7.2m in Q1.
 Based on the current spending rate, underlying salary costs are tracking \$29m higher than budget in R fund for the full year.
- Non-salary: \$5.7m favorable variance for first 3 months, mainly driven by IT, scholarships and travel expenses, with significant component attributable to timing.



Financial Sustainability

The ability for ANU to maintain and manage its financial resources in a way that ensures long-term stability and the capacity to fulfill its mission.

Financial Goal:

Move to an Operating surplus where Revenue = Expenses in 2026.



Key aspects of financial sustainability for ANU include:

- Diversified revenue streams: Ensuring a variety of funding sources, such as tuition fees, grants, donations, and endowments, to reduce reliance on any single source.
- Effective expense management: Managing costs within our Revenue and optimising resource allocation to ensure financial efficiency.
- Disciplined financial oversight: Implementing robust financial governance and oversight to monitor financial health and make informed decisions.
- Strategic planning: Engaging in long-term financial planning to anticipate future needs and challenges.



THANK YOU

